

**Institute of Science and Technology**  
**Bachelor of Science in Computer Science & Information Technology**  
**Model Question**

**Course Title:** Principles of Management

**Full Marks:** 80

**Course Code:** MGT411

**Time:** 3 hours

**Pass Marks:** 32

**Semester:** VII

**Group 'A'**

**Attempt any THREE Questions (3 × 10 = 30)**

1. Discuss the challenging perspectives of organization in present business operation.
2. Explain the emerging business environment in Nepal.
3. Describe the different types of modern organizational structure.
4. What is motivation? Explain Maslow's need hierarchy theory of motivation.

**Group 'B'**

**Attempt any TEN Questions (10 × 5 = 50)**

5. What do you mean by workforce diversity? Point out its advantages and disadvantages.
6. Define business ethics. Explain their significance.
7. Highlight the importance of planning.
8. State the types of decisions.
9. What is centralization? Explain its disadvantages.
10. Explain the different types of leadership styles.
11. Define communication. Explain the barriers of effective communication.
12. Explain the basic steps in the control process.
13. What is total quality management? Explain the tools of TQM.
14. Define globalization. Explain the methods of globalization.
15. Explain the major problems of business in Nepal.